

# Autonomous car- and ridesharing systems

Simulation-based analysis of potential impacts  
on the mobility market

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Knowledge for Tomorrow



# Agenda

1. Motivation
2. Methodology
3. Results
  - a. Autonomous Car Sharing
  - b. Sensitivity analysis (ETHZ cost calculator)
  - c. Comparison of Autonomous Car and Ride Sharing
4. Conclusion and outlook



# Motivation



# Motivation

- Introduction of autonomous vehicles within next years/decades
  - Privately owned vehicles
  - Autonomous Carsharing Systems (ACS)
  - Autonomous Ridesharing Systems (ARS)
- Different interests of different stakeholders
- Uncertainty in the acceptance by users
- This study: sketch planning with a grid-search approach to get estimates of potential impacts on the mobility market
  - Operator profit
  - System costs
  - Modal split, total mileage



# Methodology



# Travel demand generation for Germany in 2035

- Based on German NHTS data (MiD 2008)
  - 60k persons
  - 190k reported trips
  - 35k vehicles
- Trip generation: socio-demographic **projection to 2035**
  - # individuals per area type (urban, suburban, rural)
  - # individuals per age group and gender
  - # driver licenses (cohort effect)
- Diffusion of **AVs** into the **private fleet** (rates depend on vehicle class)
  - Mobilisation of new user groups (impaired, no drivers license, teenagers)
  - Reduction of VTTS in AVs (−25%)
  - Reduction of access and egress times

For details, see  
Trommer et al. (2016)



# Destination and mode choice

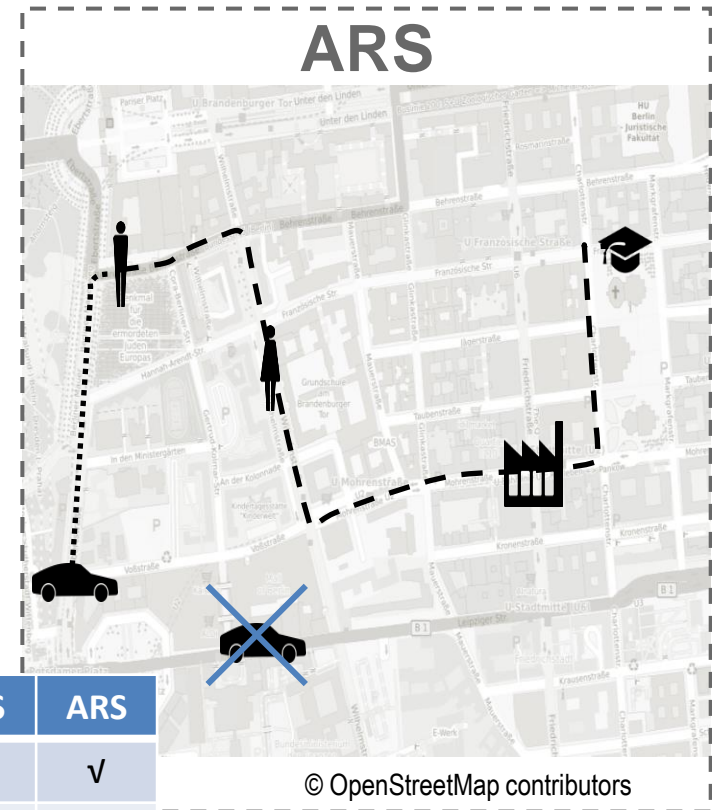
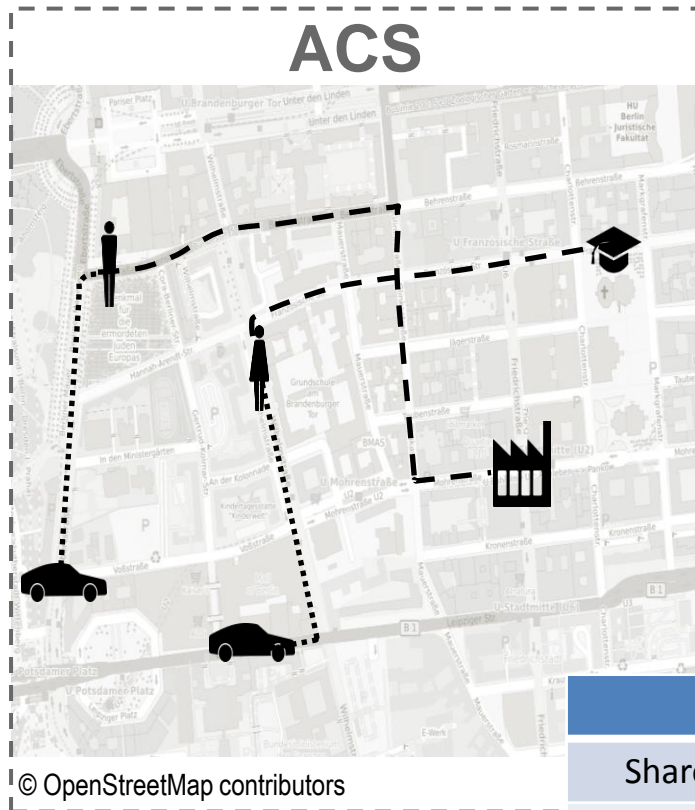
- Generation of attributes for non-chosen modes
- Gravity model for **distance class** choice
- Multinomial logit model for **mode** choice
- No network loading → distance based, mode-specific travel times
- Result: **reference scenario with private AVs**
  - Up to 20% AVs in the fleet by 2035
  - Up to 10% increase in VKT
  - Modal shift mainly from PT

For details, see  
Trommer et al. (2016)





# New modes: Autonomous Car- or Ridesharing

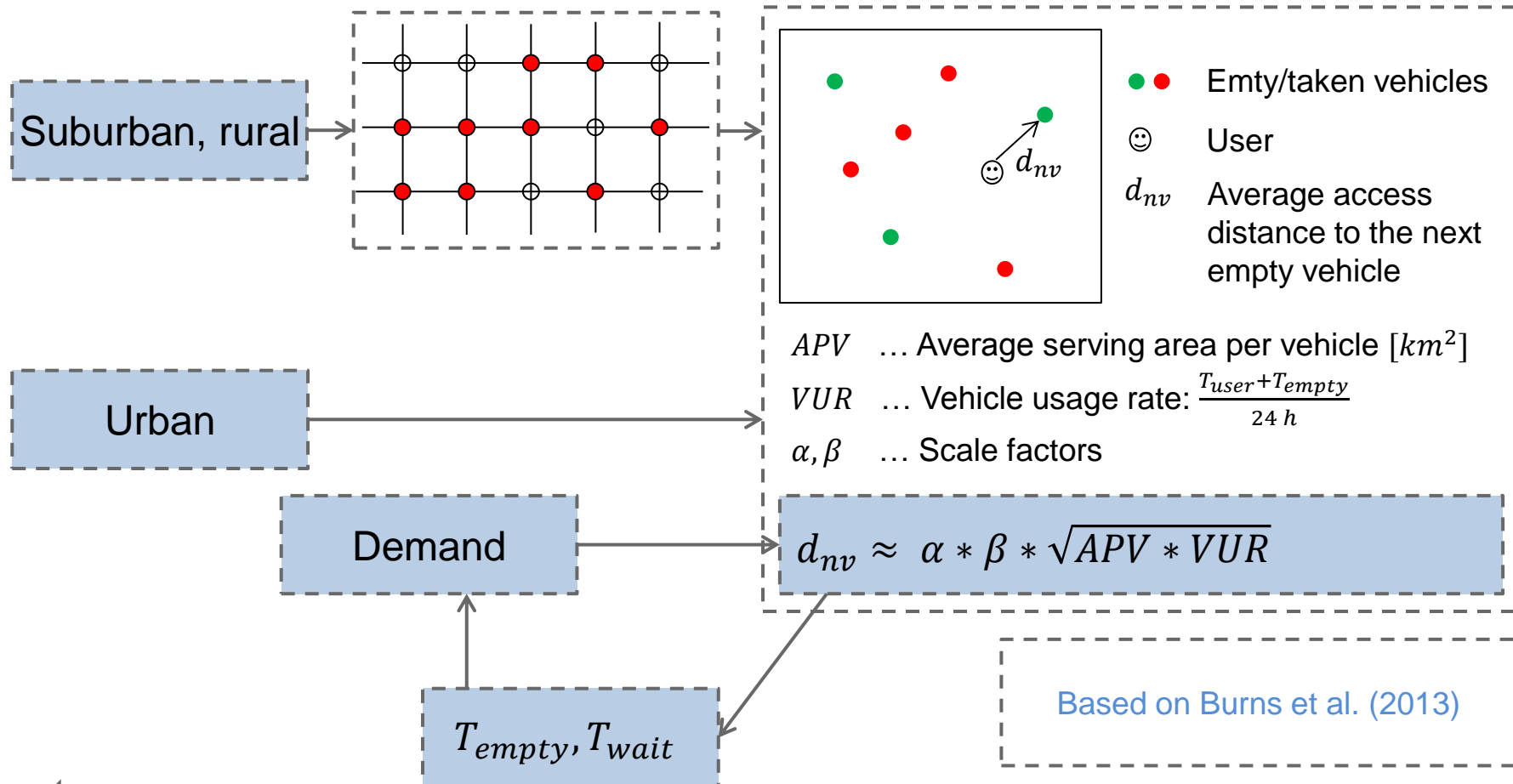


	ACS	ARS
Shared Vehicles	✓	✓
Shared Rides		✓
Detours possible		✓
Empty rides possible	✓	✓
Splitting of ride costs		✓





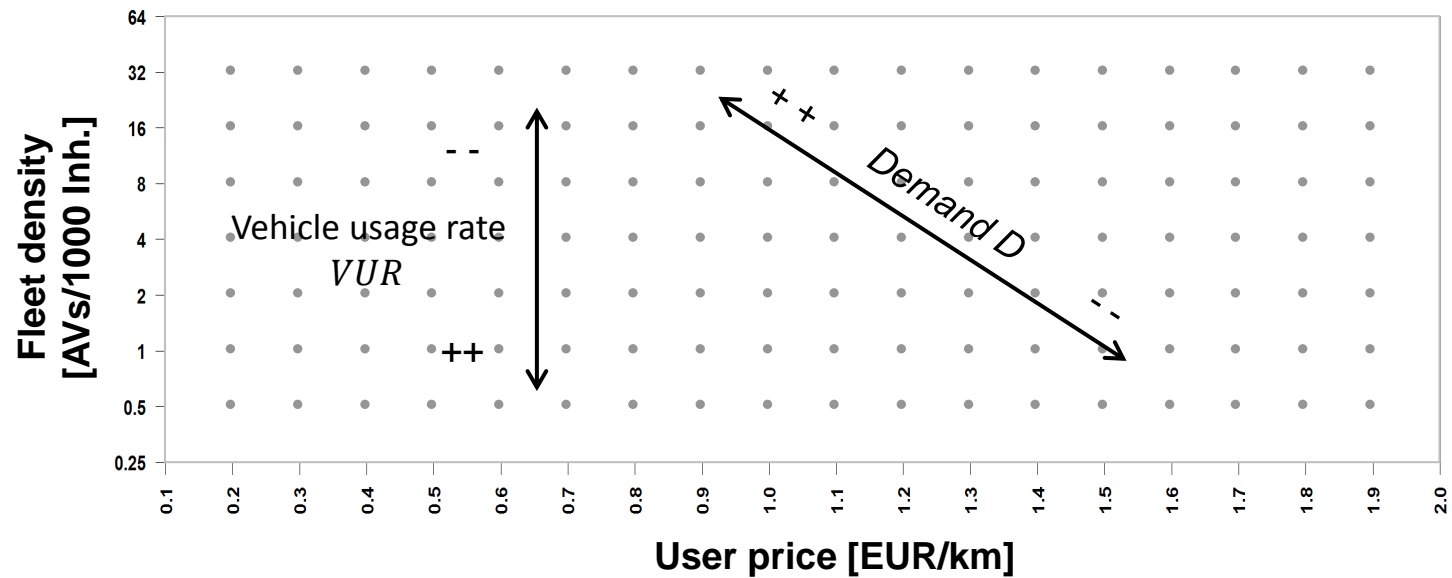
# New modes: calculation of waiting times (in absence of a network)



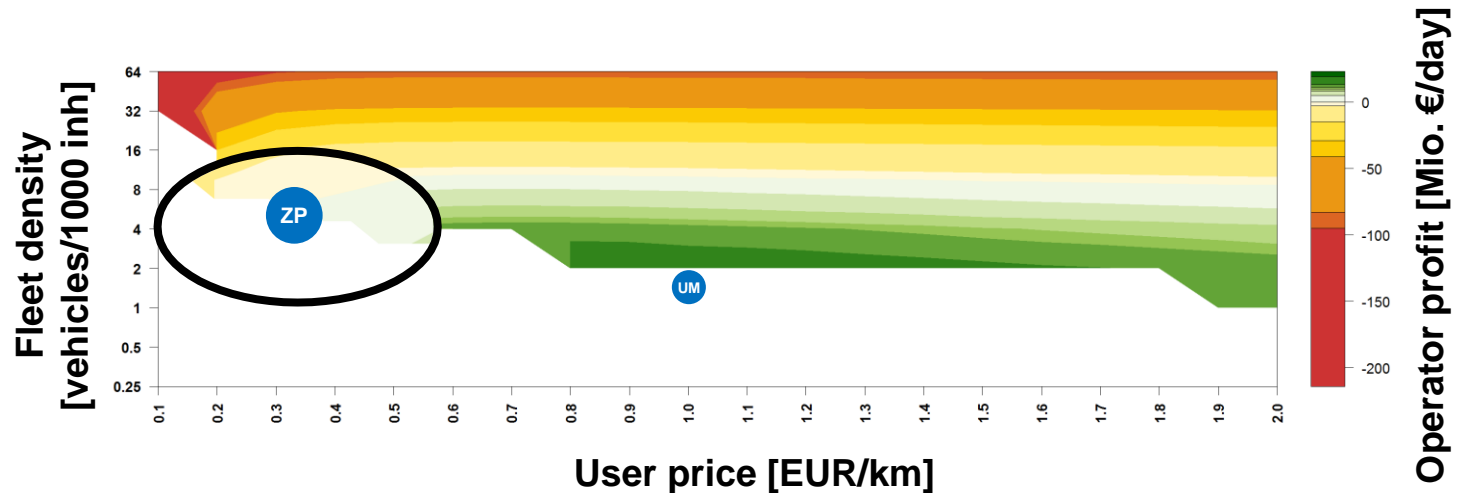
# Results: Autonomous Car Sharing (ACS)



# Grid search



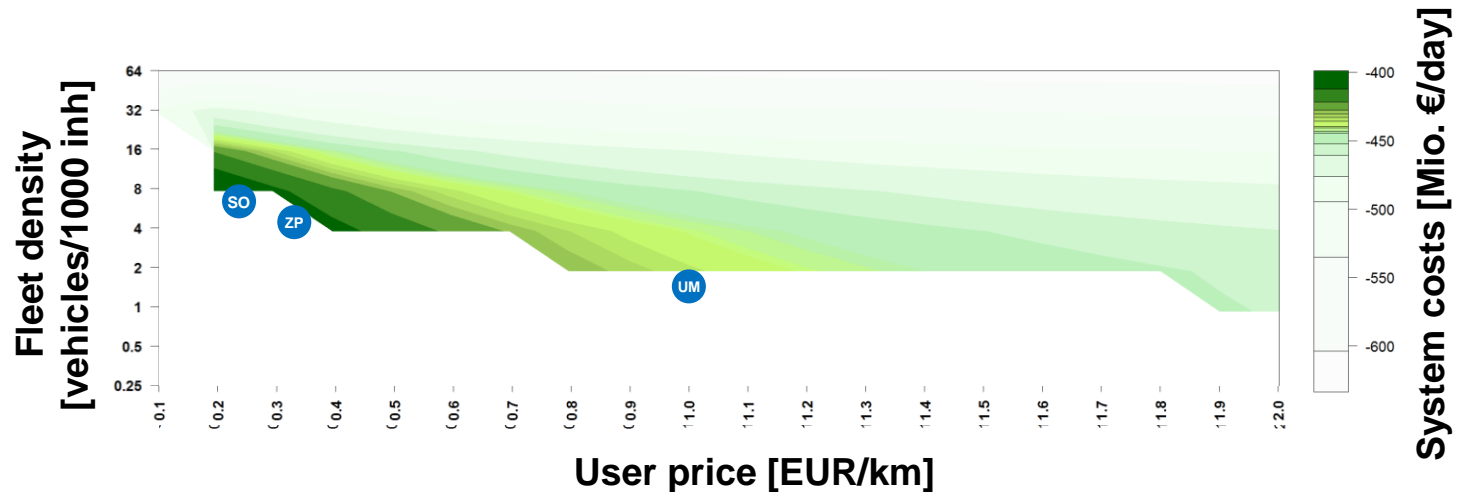
# ACS: operator profit landscape



- Zero Profit (ZP): 0.33 €/user-km ; 4.50 veh/1000 inh
- Unregulated Monopoly (UM): 1.00 €/user-km ; 1.55 veh/1000 inh
- **System Optimum (SO): 0.23 €/user-km ; 6.50 veh/1000 inh**



# ACS: system costs (sum of operator profit and generalized user costs)



- |                               |                       |   |                          |
|-------------------------------|-----------------------|---|--------------------------|
| • Zero Profit (ZP):           | 0.33 €/user-km        | ; | 4.50 veh/1000 inh        |
| • Unregulated Monopoly (UM):  | 1.00 €/user-km        | ; | 1.55 veh/1000 inh        |
| • <b>System Optimum (SO):</b> | <b>0.23 €/user-km</b> | ; | <b>6.50 veh/1000 inh</b> |



# **Results: Sensitivity analysis (ETHZ cost calculator)**



# Sensitivity analysis for ACS: cost structure

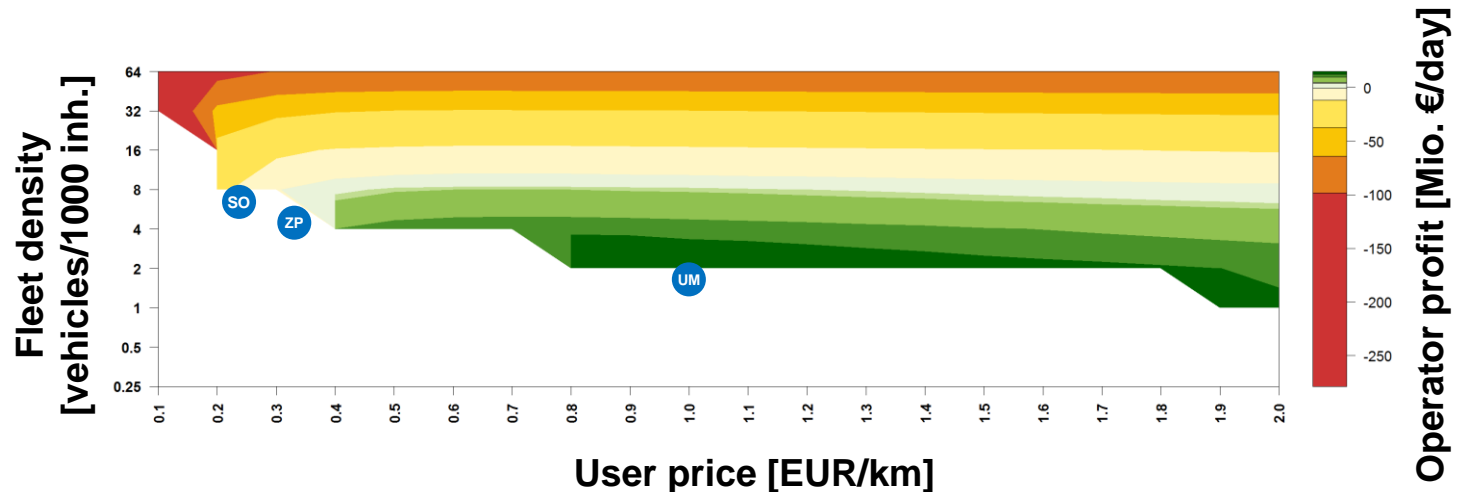
	DLR (Trommer et al. 2016)	ETHZ (based on Bösch et al. 2017)*
Depreciation, Capital Cost [€/veh-km]	0.12	0.092
Overhead, Vehicle Operations etc. [€/veh-km]	0.035	0.12
Cleaning, Maintenance, Insurance, Vehicle Tax, Parking [€/veh-km]	0.05	0.155
Fuel/Electricity [€/veh-km]	0.075	0.066
Profit Margin & VAT [€/veh-km]	0.00	0.044
<b>Total Cost [€/veh-km]</b>	<b>0.28</b>	<b>0.48</b>

\* 1 EUR = 1.07 CHF





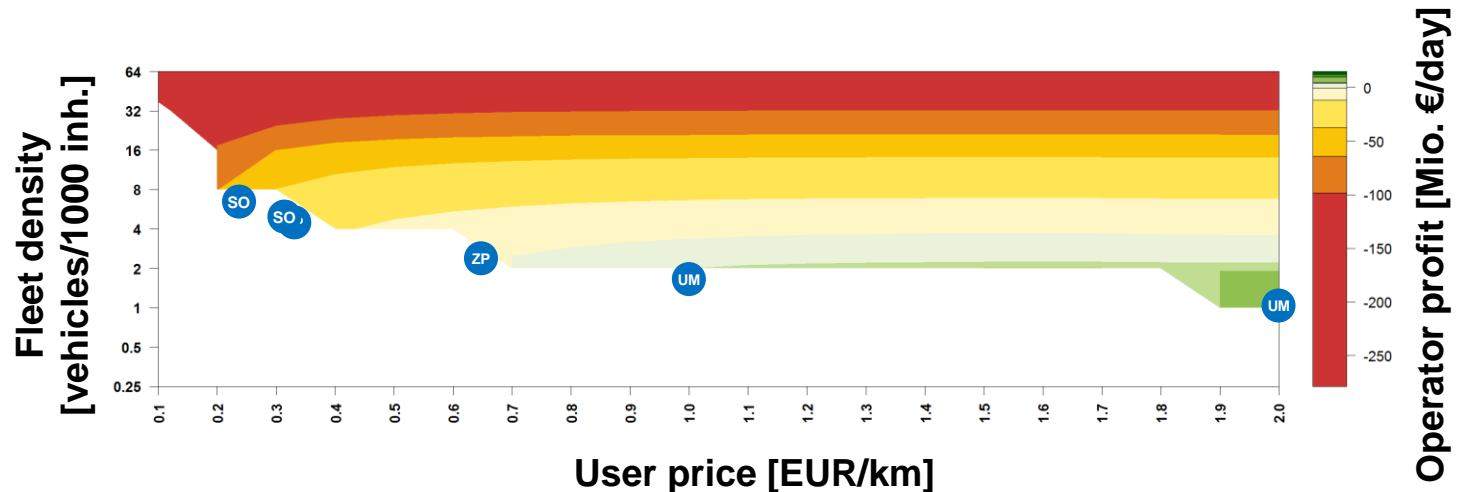
# Sensitivity analysis for ACS: cost structure (DLR)



- Zero Profit (ZP): 0.33 €/user-km ; 4.50 veh/1000 inh
- Unregulated Monopoly (UM): 1.00 €/user-km ; 1.55 veh/1000 inh
- System Optimum (SO): 0.23 €/user-km ; 6.50 veh/1000 inh
- Rural areas break-even at ~0.40 €/km



# Sensitivity analysis for ACS: cost structure (ETHZ)



- Zero Profit (ZP): 0.64 €/user-km ; 2.25 veh/1000 inh
- Unregulated Monopoly (UM): 2.00 €/user-km ; 1.00 veh/1000 inh
- System Optimum (SO): 0.32 €/user-km ; 4.60 veh/1000 inh
- Rural areas break-even at ~1.50 €/km



# Sensitivity analysis for ACS: cost structure

Scenario	User price [€/km]	Fleet density [veh/1000 inh]	Operator profit [Mio. € p.d.]	ACS mode share	Change of VKT (w.r.t. ref. case)	System costs [Mio. € p.d.]
ZP: DLR cost	0.33	4.50	~0	10.6 %	+ 3.7 %	-402.9
ZP: ETHZ cost	0.64	2.25	~0	7.3 %	+ 2.0 %	-432.8
UM: DLR cost	1.00	1.55	13.0	5.4 %	+ 1.5 %	-434.3
UM: ETHZ cost	2.00	1.00	6.8	3.4 %	+ 0.9 %	-457.6
SO: DLR cost	0.23	6.50	-14.1	12.7 %	+ 5.5 %	-397.6
SO: ETHZ cost	0.32	4.60	-22.3	10.8 %	+ 3.9 %	-424.8

- Zero profit: **most likely case** in competitive situation
- System optimum: **subsidies needed** > likely to change if external effects are considered (see change in VKT!)
- Unregulated monopoly: **regulation needed** to avoid over-pricing



# Results: Comparison of ACS and ARS



# Comparison of ACS and ARS

- **ARS:**

- Simplistic pooling strategy based on demand (per 1x1km raster, 10 min time bins and rough direction).
- Less attractive than ACS (vehicle waits for 10 min for other passengers).
- However, splitting costs is possible and makes it cheaper than ACS.

- **So far:**

- **User price** and **fleet density fixed** for all area types (urban, suburban, rural).
- That is, urban areas subsidize rural areas.

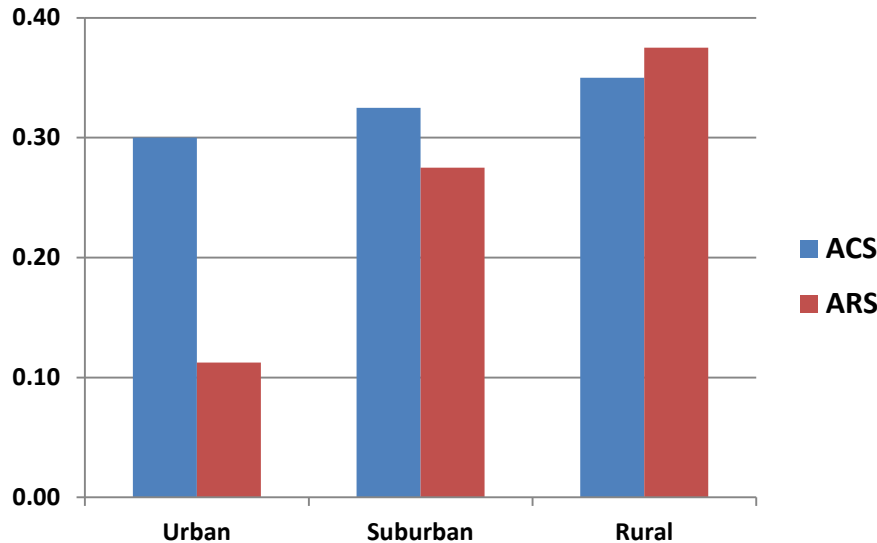
- **Now:**

- **User price** and **fleet density varies** for every area type.
- Still: one operator can materialize economies of scale.

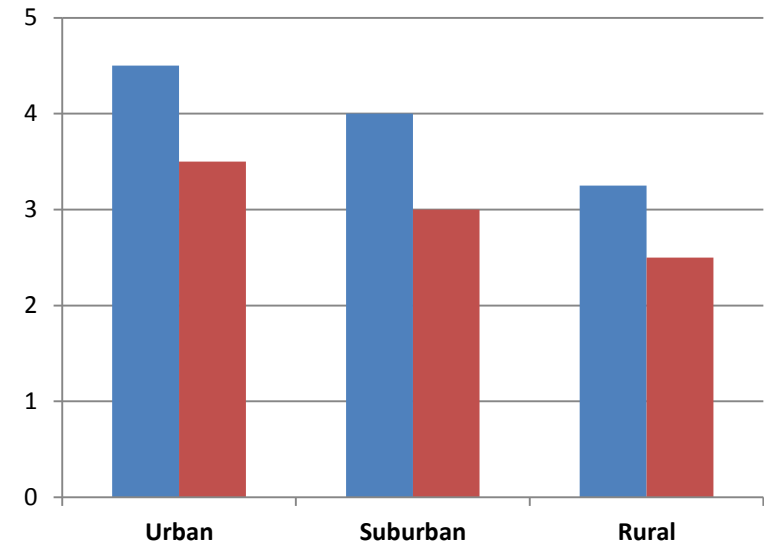


# Zero profit supply parameters for different area types

User price  
[EUR/km]



Fleet density  
[veh/1000 inh]



- ARS can reach **price levels comparable to PT** in urban areas
- Spatial differences of prices are higher for ARS than for ACS
- Reason: **high potential of pooling** in urban areas yielding very low user prices



# Zero Profit (ZP) vs Unregulated Monopoly (UM)

Scenario	User price [€/km]	Fleet density [veh/1000 inh]	Operator profit [Mio. € p.d.]	Mode share	Change of VKT (w.r.t. ref. case)
<b>ZP: ACS</b>	0.30 – 0.35	3.0 – 5.0	~0	8.2 – 12.5 %	+3.0 to +5.7 %
<b>ZP: ARS</b>	0.12 – 0.38	2.5 – 3.5	~0	4.4 – 11.1 %	-1.5 to +2.7 %
<b>UM: ACS</b>	0.95 – 1.05	1.4 - 1.6	13.2	4.2 – 6.2 %	+1.2 to +1.6 %
<b>UM: ARS</b>	0.45 – 0.80	1.3 – 1.5	6.2	2.5 – 6.0 %	+1.1 to +1.8 %

- **UM:** High prices lower pooling probabilities > **higher VKT**
- **ZP:** Lower prices increase pooling probabilities in urban areas > **lower VKT**
- Regulatory measures needed!





## Conclusion and outlook



# Conclusion and outlook

- Sketch planning tool allows to **get first estimates** of country-wide/area type impacts on the mobility market through ACS/ARS
- Results are highly dependent on utility functions, vehicle operations, and operator cost structure > good test: **under which circumstances exists a business case?**
- Results hint towards **regulatory measures** (for the monopoly case) or even **subsidies** of ACS, ARS (for the system optimal case); however, **externalities** need to be considered modeled
- Only ARS is able to reduce VKT in urban areas; all other schemes **increase VKT**
- Future research:
  - Use behavioral parameters by [Steck et al. \(2017 forthcoming\)](#)
  - Differentiation by time
  - Consideration of externalities
  - Implications on car ownership?

1 HOW AUTONOMOUS DRIVING MAY AFFECT THE VALUE OF TRAVEL TIME  
 2 SAVINGS FOR COMMUTING  
 3  
 4  
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 41 Word count: 6,413 words text + 4 tables x 250 words (each) = 7,413 words  
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 44 Submission Date: July 2017



**Thank you.**



# References

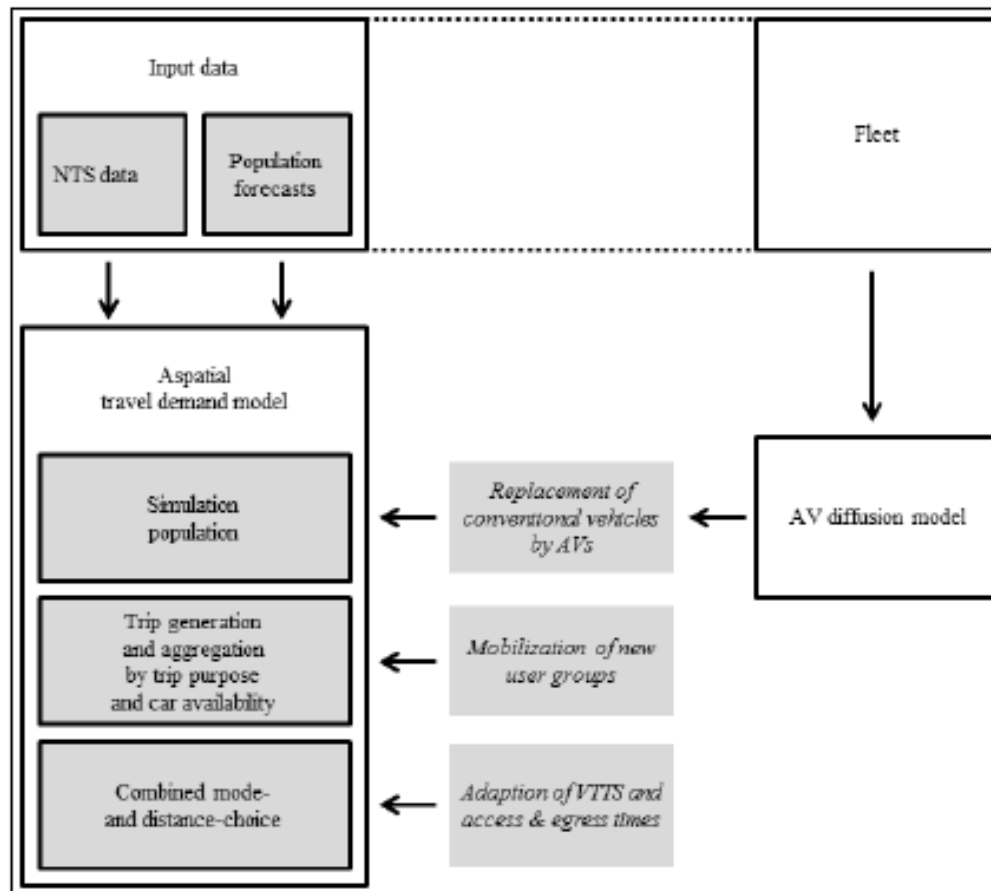
1. Trommer, S., Kolarova, V., Fraedrich, E., Kröger, L., Kickhöfer, B., Kuhnimhof, T., Lenz, B., and Phleps, P. (2016). „Autonomous driving: The impact of vehicle automation on mobility behaviour”. Ifmo report.
2. Bösch, P. M., Becker, F., Becker, H., and Axhausen, K. W. (2017). „Cost-based analysis of autonomous mobility services“. WP 1225, ETHZ.
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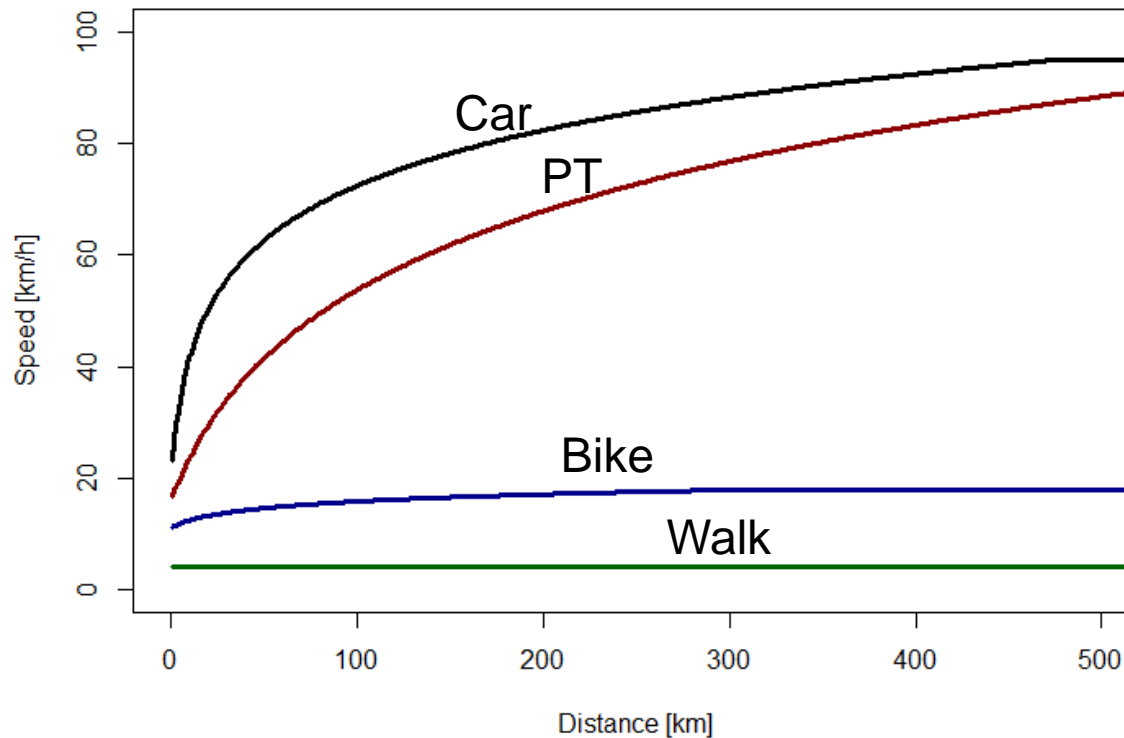
# Backup methodology



# Aspatial travel demand model



# Distance based, mode-specific travel speed



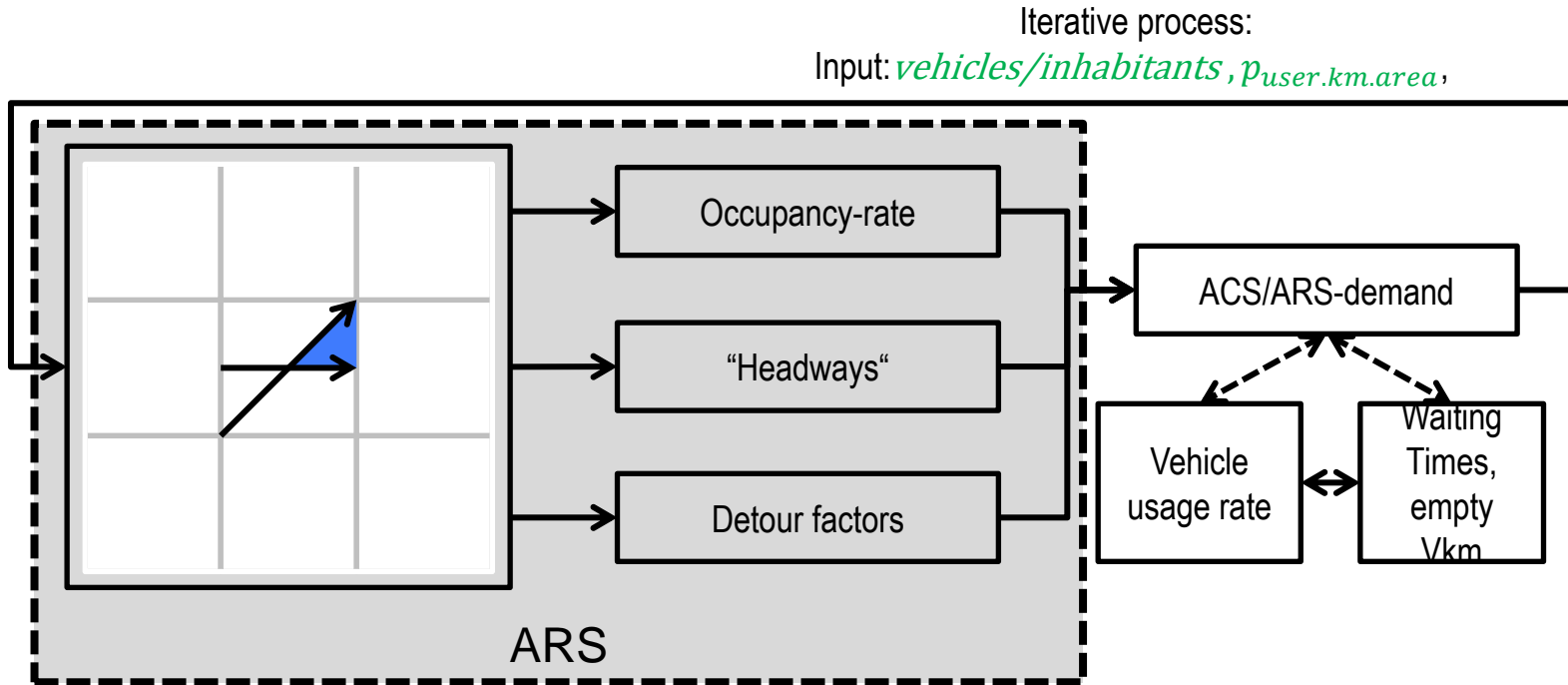


# Utility functions for ACS, ARS

Constant	Price	Travel time
Set in relation to car and PT mode	$p_{user} = p_{user.km.area} * km_{user}$	$TT_{ACS} = \min(T_{access}, WT_{ACS}(\text{distance to the next empty vehicle})) + DT_{ACS}(\text{distance}) + T_{egress}$
		$TT_{ARS} = \min\left(T_{access}, WT_{ARS}\left(\begin{matrix} \text{distance to the next empty vehicle,} \\ \text{occupancy rate, maximum headway} \end{matrix}\right)\right) + DT_{ACS}(\text{distance, detour factor}) + T_{egress}$
		$\text{distance to the next empty vehicle}_{ACS/ARS} = f(\text{vehicles/inhabitants, area type, vehicle usage rate})$ $\text{detour factor}_{ARS} = f(\text{occupancy rate, modal split}_{ARS})$



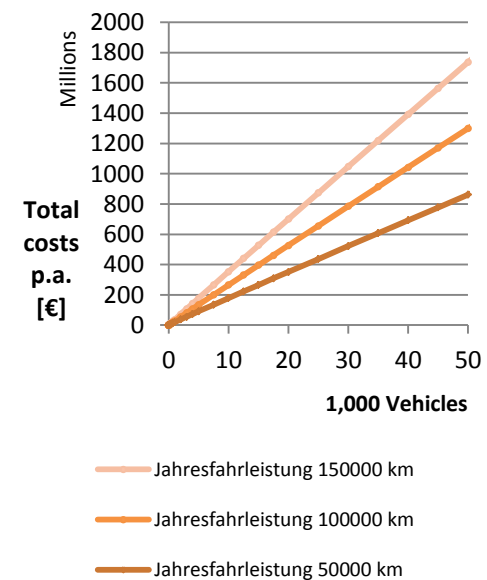
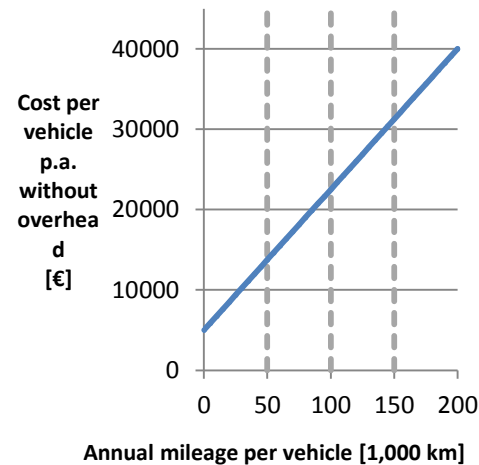
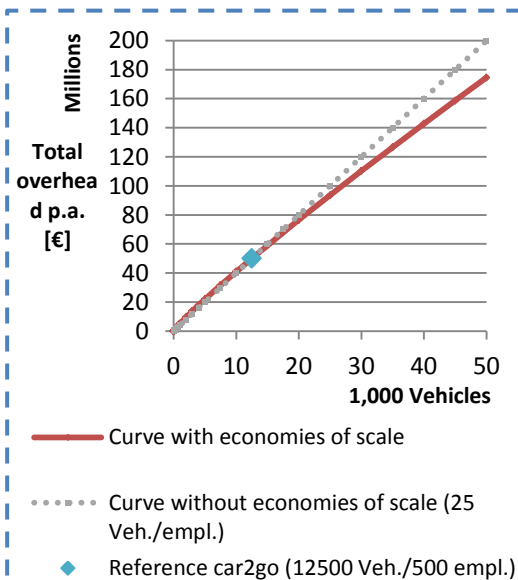
# Pooling strategy ARS



# Operator cost structure

$$C_{operator} = C_{fix,operator}(fleet\ size) + C_{var,operator}(KM_{empty}, KM_{loaded})$$

$$R_{operator} = \sum_{area\ type} (p_{user.km,area\ type} * KM_{user,area\ type})$$



# Operator revenue and costs

- Operator revenue as product of user price per km and sum of vehicle-km in use

$$R_{operator} = p_{user.km} * km_{user}$$

With:  $p_{user.km}$  ... price per user km [€/km]  
 $km_{user}$  ... vehicle-km (loaded) [km]

- Operator costs as sum of fixed operator costs per vehicle and product of variable operator costs per km and sum of vehicle-km (empty and loaded)

$$C_{operator} = p_{fix.operator.veh} * veh + p_{var.operator.km} * (km_{empty} + km_{user})$$

With:  $p_{fix.operator.veh}$  ... fix operator costs per vehicle [€/vehicle *per year*]  
 $p_{var.operator.km}$  ... variable operator costs per vehicle-km [€/km]  
 $veh$  ... number of vehicles  
 $km_{empty}$  ... vehicle-km (empty) [km]



# Operator profit and social costs

- Operator profit as difference between operator revenues and operator costs

$$\Pi_{operator} = R_{operator} - C_{operator}$$

With:  $\pi_{operator}$  ... Operator profit [€]

$R_{operator}$  ... Operator revenue [€]

$C_{operator}$  ... Operator costs [€]

- Social costs as difference between operator profit and generalized user costs

$$SC = \Pi_{operator} - GC_{user}$$

With:  $SC$  ... Social costs (omitting external costs) [€]

$GC_{user}$  ... generalized user costs [€]



# Area type classification

BIK	BIK-category	Population size of the associated central location	Core region
1	Rural	< 2 k	X
2	Rural	2 - 5 k	X
3	Rural	5 - 20 k	X
4	Rural	20 - 50 k	X
5	Suburban	50 - 100 k	X
6	Urban	50 - 100 k	√
7	Suburban	100 - 500 k	X
8	Urban	100 - 500 k	√
9	Suburban	>= 500 k	X
10	Urban	>= 500 k	√



# Estimated parameter values

trip purpose	car availability	mode	intercept	beta_gc
1	0	walk	0	-0.670665
1	0	cycle	-1.0872081	-0.670665
1	0	car	-4.3769592	-0.670665
1	0	pt	0.387225	-0.670665
1	0	ACS	0.4047568	-0.670665
1	1	walk	0	-0.5458953
1	1	cycle	-0.8393514	-0.5458953
1	1	car	-0.2790663	-0.5458953
1	1	pt	-0.3491937	-0.5458953
1	1	ACS	-0.31413	-0.5458953
1	2	walk	0	-0.5458953
1	2	cycle	-0.8393514	-0.5458953
1	2	car	1.0584506	-0.5458953
1	2	pt	-0.3491937	-0.5458953
1	2	ACS	-0.31413	-0.5458953
2	0	walk	0	-0.2753231
2	0	cycle	-1.2532791	-0.2753231
2	0	car	-3.3000337	-0.2753231
2	0	pt	-1.3390296	-0.2753231
2	0	ACS	-0.8218296	-0.2753231
2	1	walk	0	-0.3396498
2	1	cycle	-1.6771383	-0.3396498
2	1	car	-0.4223544	-0.3396498
2	1	pt	-2.4911545	-0.3396498
2	1	ACS	-1.4567544	-0.3396498
2	2	walk	0	-0.3396498
2	2	cycle	-1.6771383	-0.3396498
2	2	car	0.1148534	-0.3396498
2	2	pt	-2.4911545	-0.3396498
2	2	ACS	-1.4567544	-0.3396498

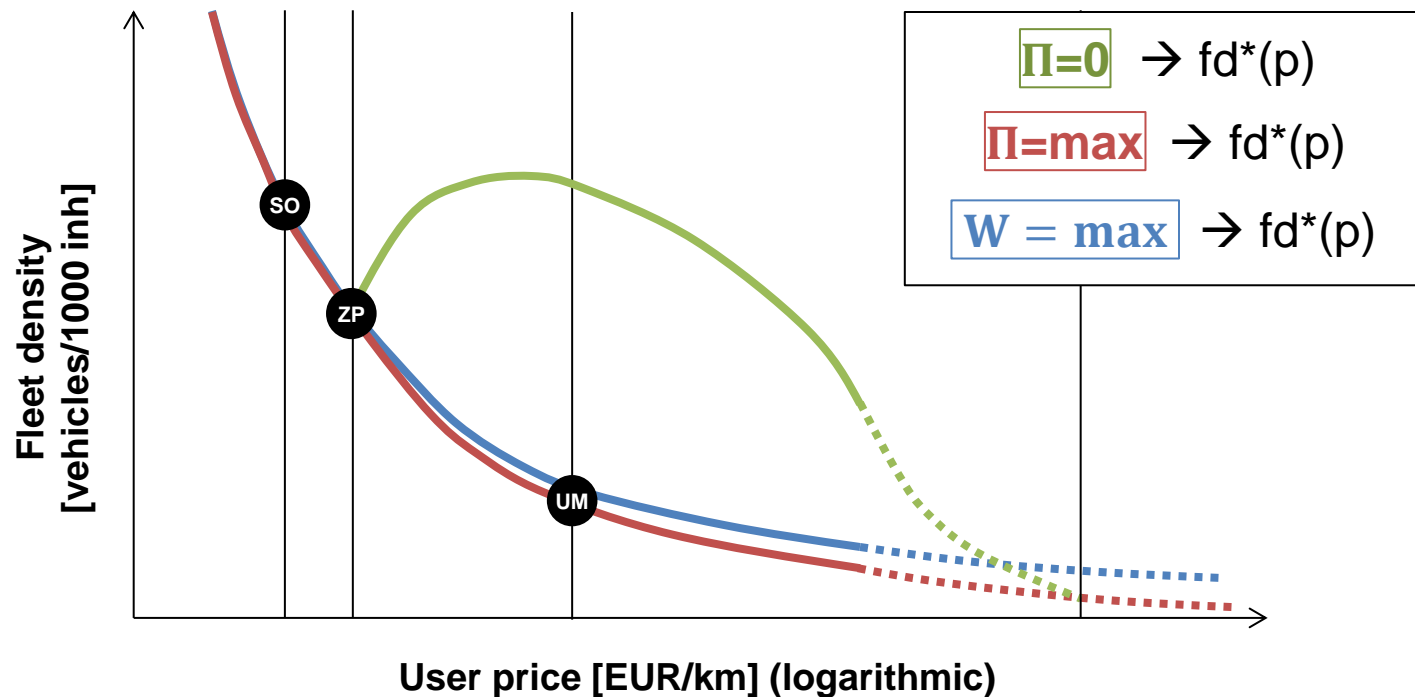




## Backup results



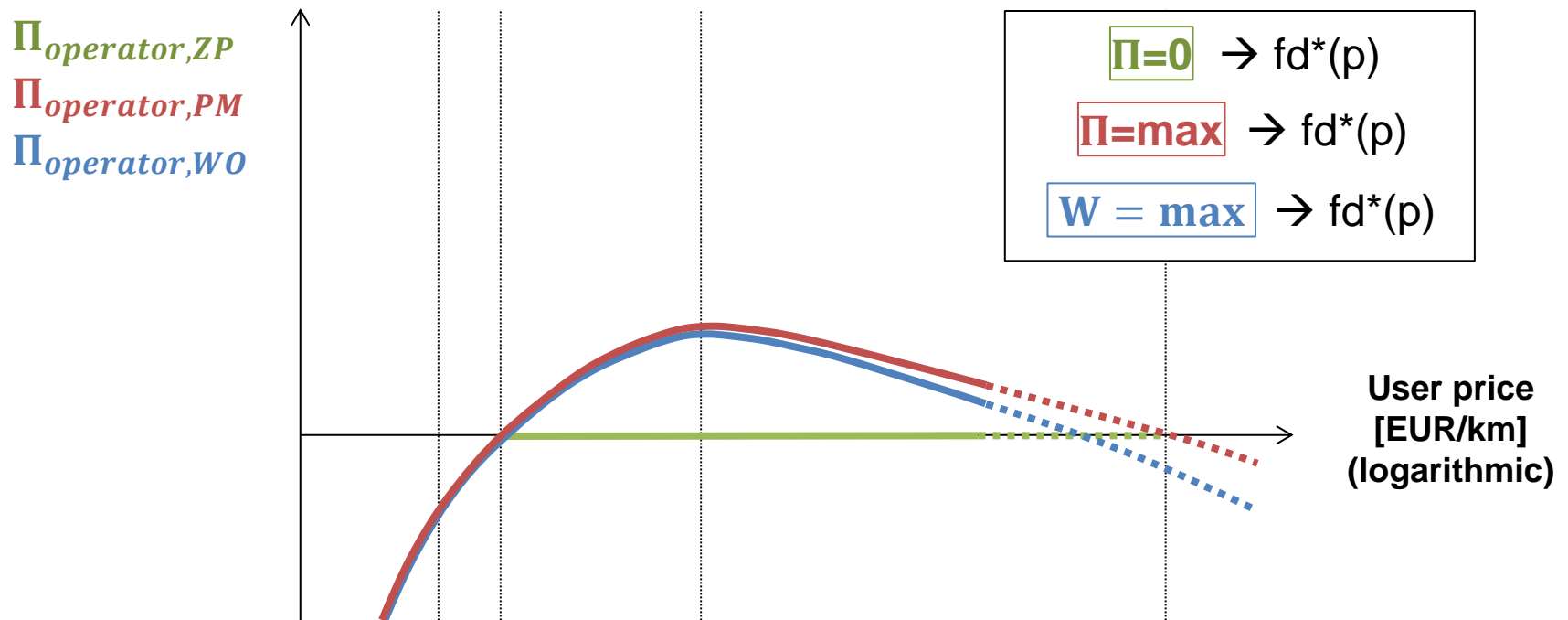
# Methodology: Assumptions on the setting of fleet-density/user-price-combinations



- Different fleet densities at a given user price for the assumptions of a zero-profit-case, a max-profit-case and a social-optimum-case



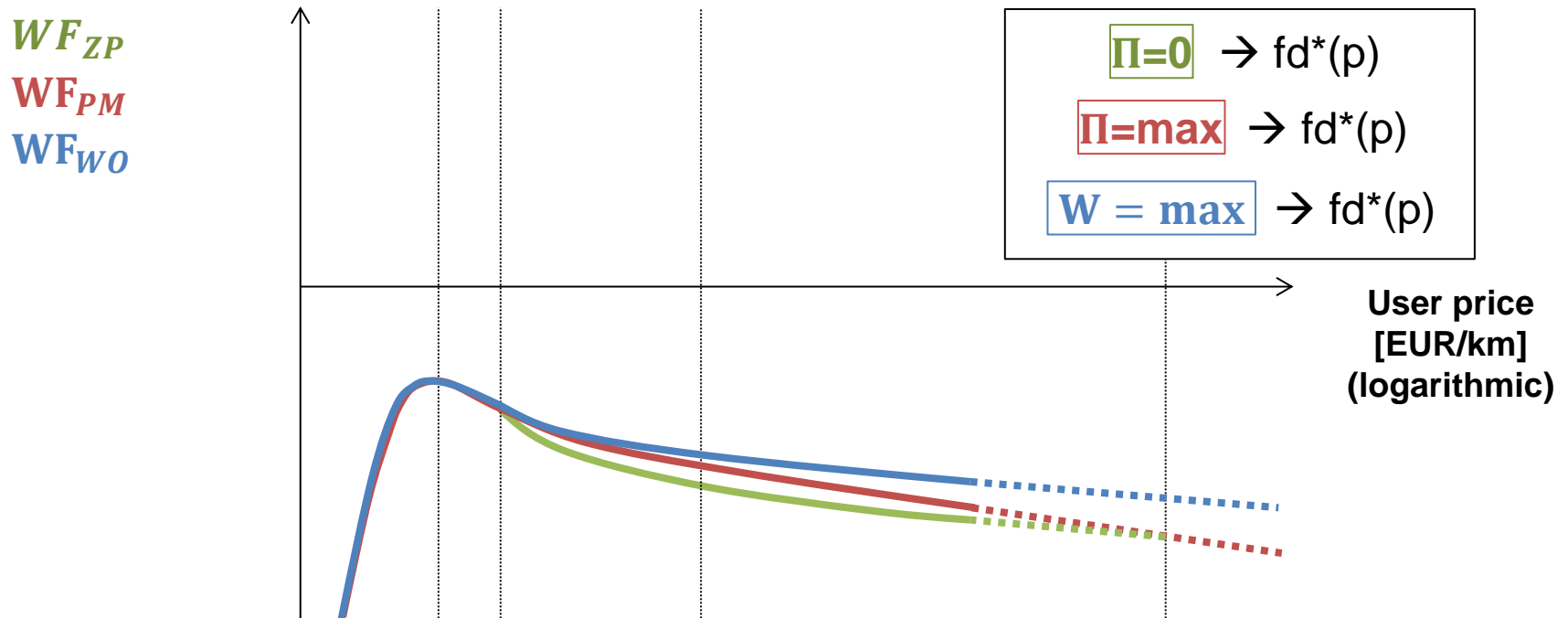
# Methodology: Assumptions on the setting of fleet-density/user-price-combinations



- Operator profit in the social-optimum-case is less or equal to that one in the max-profit-case for all user prices
- Bigger differences when fleet density decreases (at a higher user price level)



# Methodology: Assumptions on the setting of fleet-density/user-price-combinations



- Social welfare in the social-optimum-case is greater than or equal to that one in the max-profit-case for all user prices
- Bigger differences when fleet density decreases (at a higher user price level)



# Methodology: Operator profit, generalized user costs and social welfare

